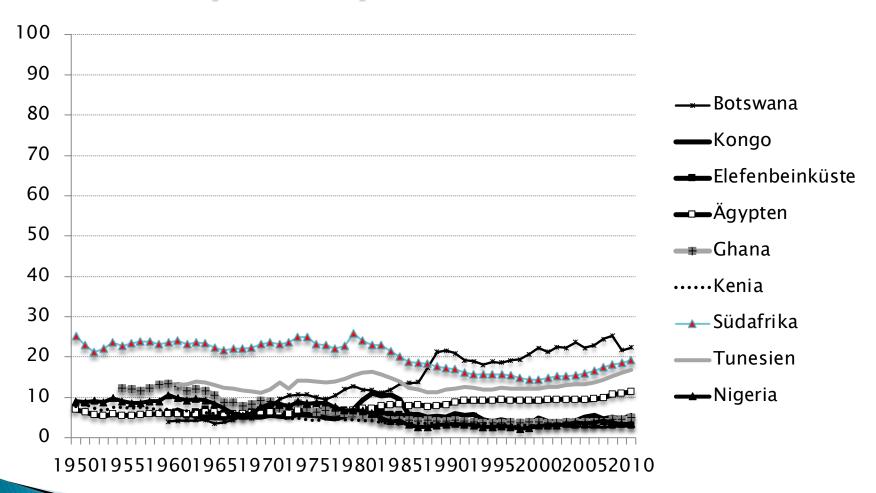
# Regimes of Underdevelopment – Why is there almost no convergence in the world economy

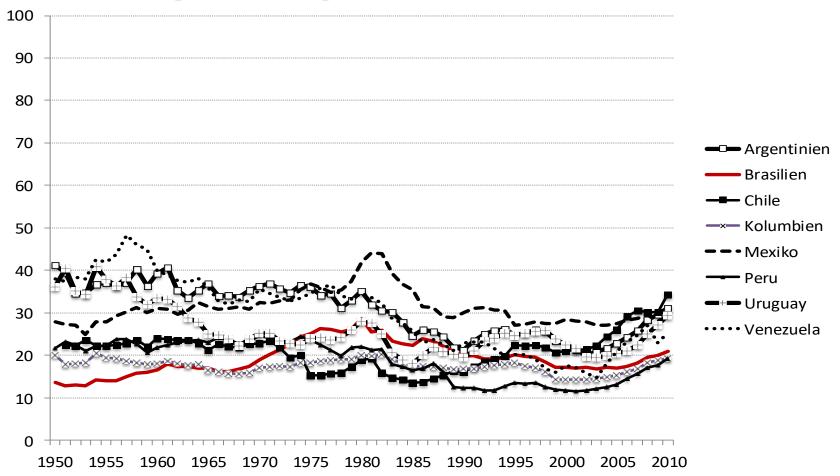
Hansjörg Herr Berlin School of Economics and Law September 2017

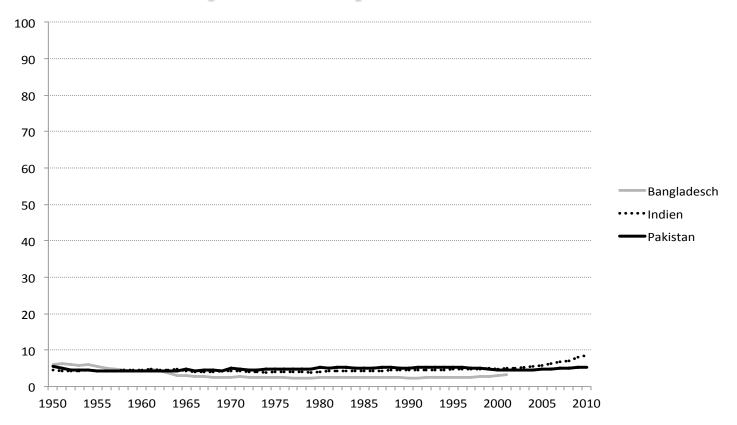
### A world of no convergence

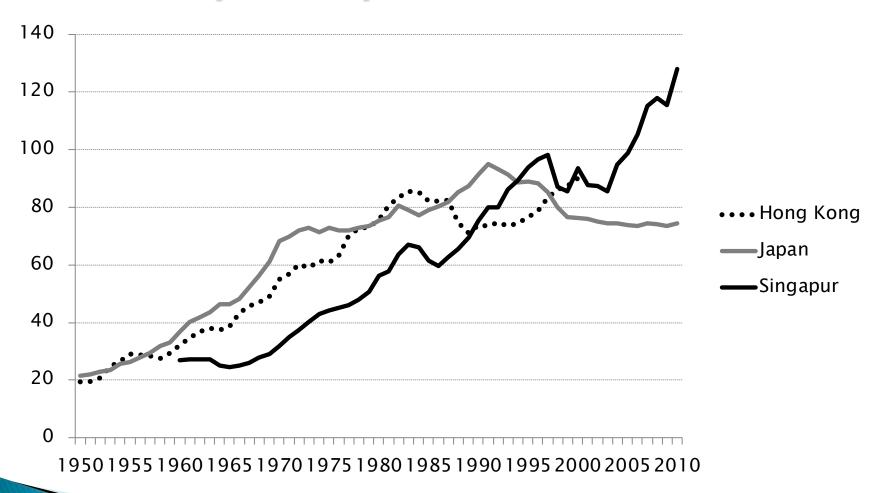
- Only a small number of countries managed to reach real GDP per capita levels comparable to developed countries
- Successful countries are: Japan, Taiwan, South Korea, Singapore, Hong Kong
- Why is there no convergence?



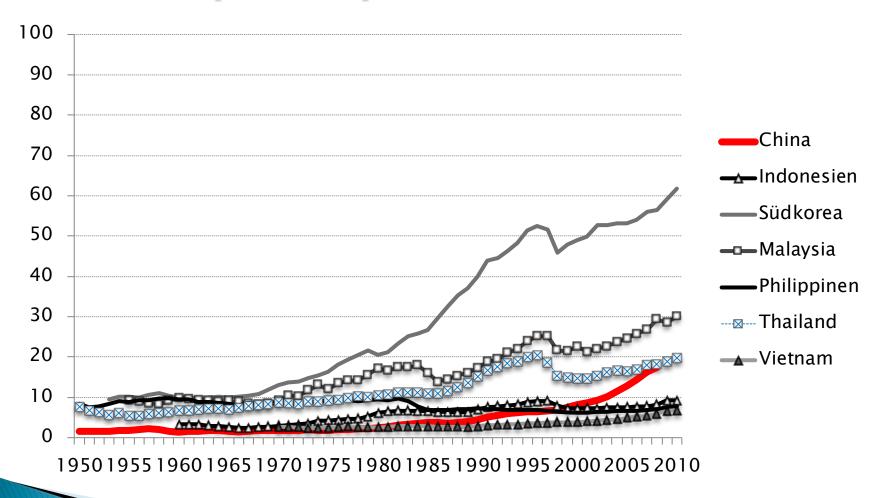
Source: Penn World Tables 7.1







Source: Penn World Tables 7.1



Source: Penn World Tables 7.1

# How to explain the lack of convergence traditionally

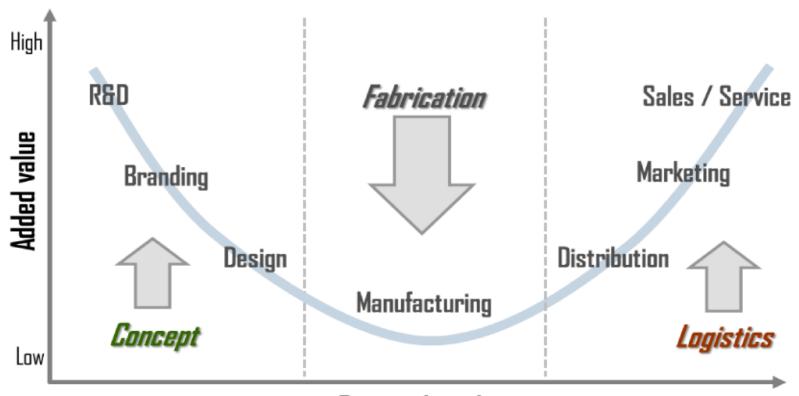
- Friedrich List free trade "kicking the ladder away"
- Prebisch-Singer Hypothesis terms of trade
- Dutch disease and resource curse the problem of natural resource rich countries

Do developments after the begin of the neoliberal area in the 1970s improve development chances?

### Global value chains

- A revolution in international trade tasks no complete goods
  - Washington consensus open up for foreign direct investment
  - Revolution in transportation technology
  - Revolution in information technology
- Key role of multinational companies

### The exploitation curve

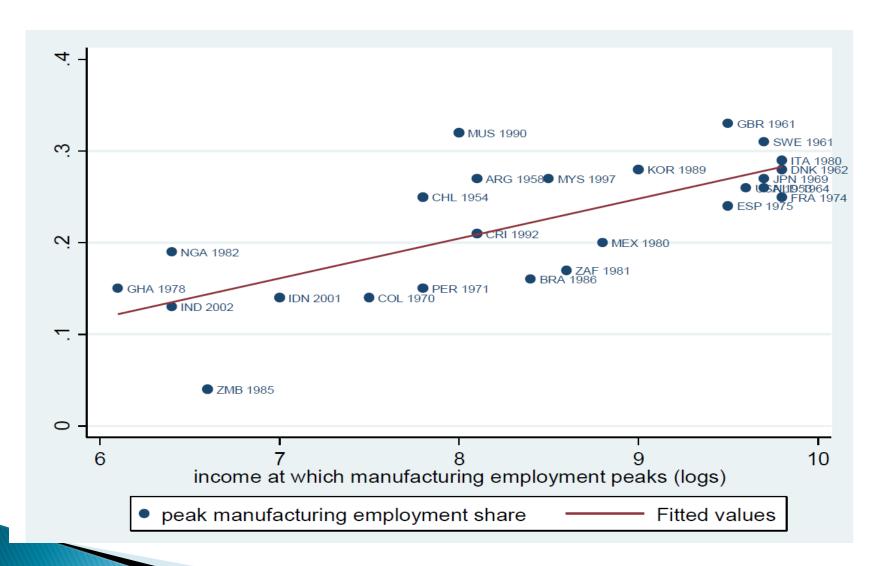


#### Commodity chain

Over the last decades the smile curve became deeper Over the last decades low value creating activities are outsourced to developing countries

### Premature de-industrialisation (Dani Rodrick)

- Maximum share of industry is reached in developing countries much earlier than in now developed countries and successful developing countries
- Lack of a dynamic sector for development (Can the service sector take over this function in developing countries?)
- No traditional working class is created no political power for more equal wages and welfare state



Rodrik 2016

# Low quality currencies and at the bottom of the currency hierarchy

- Deeper integration in international financial markets
- Portfolio diversification and capital flights by elites in developing countries and dollarisation
- Schumpeterian-Keynesian credit-investmentincome-creation mechanism is stopped by capital exports
- Boom-bust cycles of international capital flows and original sin

# Increasing and /or very high inequality

- Financialisation increases inequality also in developing countries
  - Developing countries have higher real interest rates
  - Shareholder value corporate governance
  - · Weaker trade unions, informal sector, etc.
- High inequality prevents long growth periods
  - Negative demand effects
  - Negative supply effects

# Foreign direct investment (FDI) as big hope

- FDI can transfer some technology, skills and export markets
- FDI without domestic forward and backward linkages and creating clusters has limited effects
- Other negative effects of FDI
  - Not in all sectors is FDI useful (for example real estate sector, financial sector, natural monopolies, ...)
  - Crowding out promising domestic companies
  - Transfer of profits abroad
  - Increasing inequality

### Conclusion

- The neoliberal area has made anyway difficult catching up more difficult
- Only a small group of countries will be able to catch up – probably only China and India have a chance
- Others will be integrated in the global economy at different levels of under-development
- And all of this without discussing domestic problems of many developing countries (rent-seeking elites, weak institutions, ...) and that developing countries may be less able to protect themselves against ecological catastrophes

# Ecological problems as a fourth development trap

- Developing countries are more affected by ecological problems than developed countries
- Developing countries have less capacity to compensate and fight against consequences of ecological changes

### What to do?

- The precondition for development is the creation of institutions and the political will to solve the three traditional factors which lead to a development trap
- Comprehensive regulations of markets is needed including a regulated integration into the world economy
- Development aid has more negative than positive effects (Edward Webster: Give the man a fishing rod not a fish)
- Developing countries should follow a policy of ecological change with technical revolution and growth

### Literature

- Azarhoushang, B., Bramucci, A., Herr, H., Ruoff, B. (2015): Value Chains, Under-Development and Unions Strategy, in: International Journal of Labour Research, Vol. 7, 153–175.
- Chang, H. J. (2002): Kicking the Away the Ladder. Development Strategy under Historical Perspective, London.
- Dullien, S., Herr, H., Kellermann C. (2011): Decent Capitalism. A Blueprint for Reforming our Economies, London: Pluto Press.
- Herr, H. (2008): Capital Controls and Economic Development in China, in: Arestis, P., De Paule, L.F. (eds.): Financial Liberalisation and Economic Performance in Emerging Markets, Cheltenham.
- Herr, H. (2009): The Labour Market in a Keynesian Economic Regime: Theoretical Debate and Empirical Findings, in: Cambridge Journal of Economics, 33, 949–965.
- Herr, H. (2010): Credit Expansion and Development: A Schumpeterian and Keynesian View of the Chinese Miracle, in: Intervention, in: European Journal of Economics and Economic Policy, Vol. 7, 71–90.
- Herr, H., Priewe, J. (2006): The Washington Consensus and (Non-)Development, in: L.R. Wray, M. Forstater (eds.): Money, Financial Instability and Stabilization Policy, Northampton, MA, USA
- Herr, H., Priewe, J. (2005): <u>Development Strategies Beyond the Washington Consensus</u>, in: <u>Internationale Politik und Gesellschaft</u>, Heft 2.
- Herr, H., Ruoff, B. (2015): Labour and Financial Markets as Drivers of Inequality, in: A. Gallas, H. Herr, F. Hoffer, C. Scherrer (eds.), Combating Inequality. The Global North and South, London.
- Ostry, J.D., Berg, A., Tsangarides, C. (2014): Redistribution, Inequality and Growth, in: IMF Staff Discussion Note 14/02.
- Penn World Tables (2016): http://www.rug.nl/research/ggdc/data/pwt/
- Rodrik, D. (2008): Industrial Policy: Don't Ask Why, Ask How, in: Middle East Development Journal, Vol.1, 1–29.
- Rodrik, D. (1998): Who Needs Capital-Account Convertibility?, in: Should the IMF Pursue Capital-Account Convertibility? Essays in International Finance 207, Princeton.
- Rodrik, D. 2016: Premature deindustrialisation, in: Journal of Economic Growth, vol 21(1), 1–33.
- Scherrer, C. (ed.) (2011): China's Labor Question, München.
- Stiglitz, J. (2007): Making Globalisation Work, New York.
- Stiglitz, J. (2004): Capital-Market Liberalization, Globalisation, and the IMF, in: Oxford Review of Economic Policy, vol. 20, 57-71.
- Stiglitz, J.E., (1996): Some Lessons from the East Asian Miracle, in: World Bank Research Observer, Vol. 11, 151–177.
- Stiglitz, J. E., Uy, M. (1996): Financial Markets, Public Policy, and the East Asian Miracle, in: The World Bank Observer, 11, 249–276.
- Ohno, K. (2013): Learning to Industrialise. From Given Growth to Policy-Oriented Value Creation, London.
- Wade, R. (2003): Governing the Market: Economic Theory and the Role of Government in East Asian Industrialization, Princeton.